REALIZED



EXPERIENCED OPERATORS INVESTING IN THE MIDDLE MARKET

FUND SIZE

- \$800M Fund II (Flagship)
- \$250M Mobility Opportunity Fund (Fund II overage vehicle investing in EV, lightweighting, autonomous, and connected car technologies)
- Additional Co-Invest on every deal (\$1B+ to date)
- AUM: \$3.4B

TARGET MARKET

- Geography: Global exposure with North American or European HQ
- Sectors: B2B Industrials. Manufacturing, and Specialty Distribution
- **Special Thesis Areas:**
- Mobility
- Infrastructure
- **Industry 4.0**
- Exclusions:
- >25% exposure to Big Box Retail
- Turnarounds

CHARACTERISTICS

- **Good business:**
 - End market growth
 - Historical growth at/above market
 - Market leading player
 - Strong FCF conversion
- Operationally underperforming peers/ benchmarks
- **Definable Value Creation Plan** prior to close

DF

- Equity Investment: \$20M to \$350M
- EBITDA: \$15M to \$100M
- Revenue: >\$75M
- Transaction Size: Up to \$500M

Starrett

Precision-Focused Tools Manufacturer

Athol, MA Revenue: ~\$256M Fund(s): Fund III Acquired: May 2024



Engineering Services

Location: Valencia, Spain Fund(s): Fund II / MOF Acquired: Mar 2024



Metal Processing & Distribution

Carol Stream, IL Revenue: \$1B Fund(s): MiddleGround Carbon CV Acquired: Nov 2023



Automotive Transmission

Thatcham, UK Revenue: ~£82M Fund(s): Fund II / MOF Acquired: July 2023



Advanced

Manufacturing Buy & **Build**

Quebec City, QC Revenue: ~\$13M Fund(s): Fund II Acquired: Jan 2023



Steel Infrastructure Manufacturer

Kosciusko, MS Revenue: ~\$140M Fund(s): Fund I Acquired: Dec 2020



Worker Safety & **Access Solutions**

Andrews, SC Revenue: ~\$150M Fund(s): Fund II Acquired: Nov 2022



Bicycle Parts & Accessories Distribution

Quebec City, QC Revenue: ~CAD \$170M Fund(s): Fund II Acquired Sep 2022





Flow Control Distributor

Baton Rouge, LA Revenue: ~\$500M Fund(s): Fund II Acquired: July 2022



Powersports Aftermarket

Mentor, OH Revenue: ~\$325M Fund(s): Fund II Acquired: Nov 2021



Precast Concrete Manufacturer

Canal Fulton, OH Revenue: ~\$125M Fund(s): Fund II Acquired: Nov 2021



Mechanical Control Systems - Automotive

Ann Arbor, MI Fund(s): Fund II / MOF Acquired: Nov 2021



Automotive Exterior Trim

Oldcastle, ON Revenue: ~\$750M Fund(s): Fund I / MOF Acquired: Oct 2021



Garage Door Components

Archbold, OH Revenue: ~\$250M Fund(s): Fund I Acquired: Sept 2021



Lightweight Auto Technologies & Auto Electrification

Valley City, OH Revenue: ~\$1.2B Fund(s): Fund I / MOF I Acquired: Nov 2020



Steel Metal **Fabricator**

Hartford, WI Revenue: ~\$150M Fund(s): Fund I Acquired: May 2019



Precision Metal Components

Elyria, OH Revenue: ~\$220M Fund(s): Fund I Acquired: July 2018



Distribution

Fund(s): Fund I



Southfield, MI Revenue: ~\$110M Fund(s): Fund I Acquired: April 2019



Metal Processing &

Carol Stream, IL Revenue: ~\$300M Acquired: Dec 2019 Realized: Nov 2023



Metal Springs Manufacturer

Realized: Sept 2023

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ADD-ON STRATEGY

| Portfolio Company | Geography | Size | End Markets | Products/ Applications | Capabilities / Services | Completed Add-ons |
|------------------------------------|---|---|---|--|--|--|
| Castle Metals® | North America | >\$3M EBITDA/ positive FCF | Medical and Aerospace, Industrial | Bar (all types), Sheet, Coil Plate | Grinding, Slitting, Shearing, Plasma/Water Jet Cutting, Ultrasonic Testing, Heat Treating | pra Alloys NSS NATIONAL MATERIAL MATERI |
| XTRAC | North America, Europe | >£10m revenue | Motorsport and High Performance Automotive | High-performance automotive applications | Designing and engineering automotive components and vehicles Consultancy and engineering support for motorsport / hypercar customers | |
| MEGATECH | North America, Europe | Advanced/ Traditional \$2M-\$5M EBITDA Additive Manufacturing Flexible | Industrial, Aerospace & Defense, Electronics, Optics/Photonics, Robotics, Medical, Semiconductor | Focus on high complexity, high precision prototyping and low volume production | Primary Focus: CNC Machini Precision Sheet Metal Fabrication, Additive Manufacturing Secondary Focus: Injection Molding, Urethane Casting | ng, |
| SIXAXIS MANUFACTURING TECHNOLOGIES | North America, Europe | >\$3M EBITDA | Distribution/Warehousing, General Industrial, Marine, Power Generation, Transportation/Logistics, Commercial/Modular Buildings, Aerospace | Fall Protection Equipment, Slip Protection Equipment, Safety Barrier Systems, Safety Signage, Safe Access Systems | Strategic brands with a prefer for a portion of consumable products focus and aftermark exposure, Businesses benefit from regulation driven purcha dynamic, Geographic and pro portfolio expansion | ket ing asing |
| HLC | North America, Europe | >\$10M sales | Cycling | Cycling parts, Components, Accessories brands and distributors, Select bike OEM's | Strategic brands with omnichannel presence and aftermarket exposure, Distributors with North American footprint and owned brands | |
| PVI HOLDINGS | North America, Europe | >\$15M Revenue | Distribution, Marine, Process MRO, Chemical, Energy, General Industrial, Fire Protection | Flow control valves, fittings & couplings, pipes, actuators, hydraulic pumps, pressure/ temperature gauges, fire protection | Strategic brands/ distributors with products/ geographies offering synergies to PVI as well as MRO applications. | Controls, Inc. SETPOINT INTEGRATED SOLUTIONS WO |
| Lindsay | Texas, Florida, US - Southeast | >\$5M EBITDA | Solar, Transportation, Utilities, Water | Precast concrete structures for infrastructure and energy | Steel fabrication and other vertical integration a plus | Dutchland INCORPORATED |
| | North America; US Southeast/Central | | Diversified Industrial, Solar, Infrastructure, Building Products, Food & Agriculture | Engineered / Fabricated Metal Products | Milling, cutting, heat treating, galvanizing with interest in W8 milling capabilities and ancillary services | |
| ARROW MOVING FORWARD | North America; West Coast, US - Southeast a plus | >\$3M EBITDA | Building Products- Residential and Industrial, Repair and remodel a plus | Springs, HVAC hardware, Exterior and interior metal hardware for residential and industrial buildings | Manufacturing, Kitting, Assembly Dealer/distributor or contractor channel preferred | |

For NA transaction opportunities, please email DYANA BAURLEY at dbaurley@middleground.com

For EU transaction opportunities, please email ANTHONY DENAIX at <u>adenaix@middleground.com</u>

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